

MEMBER HIGHLIGHT

Strategic Growth: HALO SUPPLY



*HALO president, Ken Ragusa, with
Gaylin International's Managing Director, Desmond Teo.*

The year of 2008 proved to be an interesting one for companies worldwide. Growth of business or loss of business at times depended on strategic positioning of a company. In 2009, Halo is primed for growth expanding its services and capabilities with new locations and partnering with Gaylin International.

This past September, Halo opened its new test facility and rigging warehouse in InterMoor's 15-acre Fourchon, LA yard. The 11,000 sq. ft. warehouse and fabrication shop featuring a hydraulic swaging machine capable of pressing up to 3 1/2" sleeves and seven spooling units. In addition the facility features a 3-million-lb., 220-ft load test bed with 11-ft stroke capable of testing mooring lines and heavy-lift swings of all sizes.

In December, Halo announced a new partnership with Gaylin International of Singapore, a premier supplier of heavy lift assemblies. Because both companies have strong ties to offshore oil and gas industries, Halo will work with Gaylin to service Gaylin's customers while those customers are operating



in the Gulf of Mexico and Atlantic Basin and Gaylin will do the same for Halo in the Pacific Rim region. Gaylin will also supply Halo with their unique heavy-life cable laid slings and grommets.

With the new partnership, Halo will be able to offer the cable laid slings and grommets to its heavy-lift customers in the Gulf of Mexico. According to Ken Ragusa, Halo President, "Gaylin is currently the premier rigging shop in the world today with great strength, experience, and a strong reputation and capabilities that are unmatched. I am thrilled to have formed this partnership with Galin and am confident that they will help Halo to grow and strengthen."

In conjunction with the equipment, Halo provides the following global services:

- Visual rigging gear, mooring system and crane inspections performed by certified level II & III inspectors.
- Training courses teaching proper rigging inspection, crane inspection, rigging safety and socket pouring techniques.
- Non-destructive testing using magnetic-particle inspection and ultrasonic inspection.
- Third-party inspections.
- RFID tagging on all rigging and mooring gear to enhance traceability.
- Spooling services offering spool-to-spool transfer, cut length and re-spooling.
- Cleaning and lubricating of rigging gear.
- Socket pouring.
- Pad-eye, basket and bridle proof testing.
- Water-bag testing services, sales and rental.

For Halo, strategic alliances proved to be an industry first, but an industry must during economically challenging times. The end result is a company stronger and better positioned to provide its customers with the benefits of reduced costs and turnaround time.



For more information: www.halosupply.net